

ABDULRAHMAN ASSANI

Sharjah · 0523303762
boudyassani@gmail.com

EXPERIENCE

2021 – 2022

OWNER AND MANAGER, DIAB COFFEE STORE-SYRIA

Creating effective sales plans using Morgenstern methods
Recruit and train a team of two people to meet sales objective
Implementing loss prevention code responding to hyper inflation by reducing work budget cost while maintaining stable work flow
Using both classic and social media marketing methods to help increase sales and prevent loss
Identify shop needs and purchase merchandise necessary to refill shelves

2018 – 2020

SALES SUPERVISOR

ALSAREQ BOOKS STORE-SYRIA

Analyze reports to ensure sales budget is achieved
Monitor the quality of customer service throughout the store
Help resolve customer complaints
Manage pos system and money inventory

EDUCATION

SEPTEMBER 2019-NOWDAYS

BUSINESS MANAGMENT, ALSHAHBA PRIVATE UNIVERSITY

Undergraduate certificate
Honor in English proficiency

AUGEST 2019

GENERAL DIPLOMA, ALKAMAL PRIVATE SCHOOL

Graduate certificate

SKILLS

Microsoft excel proficiency
Pos manage

Design and implement sales plans
People management
Loss prevention

LANGUAGES

Arabic native

English business and social proficient

Russian basic