



Youssef Sabry

Sales Man

I have (12) years Experience in the Sales, 5 yaer of them in the UAE . Highly motivated ,Senior Sales, Consultant professional with excellent proven track record in sales, strong ability to multi-task, prioritize, and manage time effectively. Solid team player with outgoing, positive demeanor and proven skills in establishing rapport with clients. Motivated to maintain customer satisfaction and contribute to company success. I have over three years of invaluable experience in leading and developing a successful team also i have A database of clients, National and expatriates.

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☎ 0526528125

📍 Uae , Dubai, Dubai, UAE

📅 20 February, 1987

WORK EXPERIENCE

Agent Real Estate - part Time HB Homes Real Estate

06/2022 - Present

Dubai

HB Homes Real Estate L.L.C carries a diversified portfolio and is involved in both the development, sale and lease of residential units, retail spaces

Achievements/Tasks

- Provide guidance and assist sellers and buyers in marketing and purchasing property for the right price under the best terms
- Determine clients' needs and financials abilities to propose solutions that suit them
- Intermediate negotiation processes, consult clients on market conditions, prices, mortgages, legal requirements and related matters, ensuring a fair and honest dealing
- Perform comparative market analysis to estimate properties' value
- Display and market real property to possible buyers
- Prepare necessary paperwork (contracts, leases, deeds, closing statements etc)

Store Manager - Retail Store Manager Louzan Group - Cavallo Collection

12/2019 - Present

Dubai - Abu Dhabi UEA

the Company work for Arab sandals (slippers) Made in Italy , men's wallets and bracelets, as well as perfumes and accessories for women's bags

Achievements/Tasks

- training, supervising and appraising staff - overseeing needs for store items and supplies
- managing budgets - motivating using checklist
- maintaining statistical and financial records - overseeing Maintenance work in shop
- dealing with customer queries and complaints
- overseeing pricing and stock control - Maintaining daily and monthly reports
- maximising profitability and setting/meeting sales targets, including motivating staff to do so
- ensuring compliance with health and safety legislation
- preparing promotional materials and displays - Reviewing and responding to daily emails
- liaising with head office. - Making the daily and monthly report for the attendance and departure of employees
- inventory evry 2 weekly on all items - Review the daily and monthly footfall report

Contact: /Louzan Group

SKILLS

Management

Retail Sales

Sales Operations

Branch Manager

Customer Service

Team Leadership

Store Management

Social Media Advertising

Sales & Marketing

Employee Training

Team Management

Fashion

Fashion Retail

inventory

Stock Management

Sales Executive

Advertising Sales

Sales representative

PERSONAL INFORMATION

Nationality
Egyptian

Driving License
Driving License UAE

Marital Status
Married



WORK EXPERIENCE

Sales Associate

Louzan Group - Cavallo Collection

12/2019 - 09/2020

Dubai - Abu Dhabi / UEA

the Company work for Arab sandals (slippers) Made in Italy , men's wallets and bracelets, as well as perfumes and accessories for women's bags

Achievements/Tasks

- Greets customers and makes them feel comfortable
- Interact with customers, offering assistance and responding to queries about products and purchases
- Provide recommendations according to customer needs or preferences
- Locate merchandise for customers and places orders, where necessary
- Operate cash register and handles cash payments and credit card processing
- Stays up to date with sales trends for better service and achievement of sales
- Documents sales by updating customer records

Senior Sales

Prestige Future Trading

10/2018 - 12/2019

Dubai - UEA

company for Arab sandals (slippers), men's wallets

Achievements/Tasks

- Provide top level customer service that exceeds the expectation of customers
- Identify the needs of customers and provide correct answers to them on questions concerning all products
- Ensure proper customer records, security of stocks, and handling of cash in line with company processes and procedures
- Adhere to established safety and security procedures of company and ensure all potential health and safety issues are communicated promptly to the store manager
- Provide support to new members of staff
- Achieve individual and store sales and KPI indicators by maximizing every opportunity to make sales

Sales - Marketing Manager

Rainbow advertising eg

10/2017 - 08/2019

Alexandria - Egypt

Sales Consultant

Yellow Media- an Egypt Yellow Pages Company

03/2015 - 10/2017

Alexandria - Egypt

Sales Executive

Gargour Technologies

04/2013 - 02/2015

Alexandria - Egypt



EDUCATION

Diploma in Industrial Relations

Academy Of Specialized Studies - Workers University

07/2005 - 02/2007

egypt, alexandria

Bachelor of Commerce Accounting Division

Faculty of Commerce, Cairo University



CERTIFICATES

Adobe Photoshop



HONOR AWARDS

Showroom In-charge (06/2021)

Louzan Group - Cavallo Collection

- Letter of Appreciation - Ramadan 2021

Showroom In-charge (03/2021)

Louzan Group - Cavallo Collection

- Letter of Appreciation - Ramadan 2022

Shop In Charge (10/2020)

Louzan Group - Cavallo Collection

- Certificate of Appreciation Cavallo Retail Management takes great performance during the Probation Period.

Sales Associate (02/2020)

Louzan Group - Cavallo Collection

- Certificate of Appreciation Cavallo Retail Management takes great performance during the Probation Period.



LANGUAGES

Arabic

Native or Bilingual Proficiency

English

Professional Working Proficiency



INTERESTS

Books

Software

Driving

social Media

swimming

reading

movies