

# SOHAIL AZAM

## Real Estate Agent / Civil Engineer

Date of Birth : 22 Feb 1990  
Phone : +971502952445  
Broker License : Yes  
Driving License : Yes  
Nationality : Pakistani  
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### Objective

Looking for a new challenging opportunity in a reputable company where my working experience and personal skills will have a valuable impact to utilize my best abilities to seek a path leading to growth oriented, dynamic, challenging accordingly rewarding career.

### Profile Review

Graduating in Civil Engineering with 7 years of Professional Experience has provided me to work on different aspects of business functions. Proven working experience as a Real Estate Agent or Real Estate Salesperson. Proven track of successful sales record. Ability to work independently combined with excellent interpersonal skills Strong sales, negotiation and communication skills.

### Education

- Bachelor in Civil Engineering, Private University (PINSAT), Pakistan. April, 2014
- Diploma of associate engineering (DAE CIVIL).
- Inter in computer science (ICS).
- High School Certificate - Scientific Section,

### Experience:

#### **Intercity Real Estate - Real Estate Broker**

(March 2021- Till Now)

- Selling,Buying,Renting & Management of property
- Provide guidance and assist sellers and buyers in marketing and purchasing property for the right price under the best terms
- Determine clients' needs and financials abilities to propose solutions that suit them
- Intermediate negotiation processes, consult clients on market conditions, prices, mortgages, legal requirements and related matters, ensuring a fair and honest dealing
- Perform comparative market analysis to estimate properties' value
- Display and market real property to possible buyers
- Prepare necessary paperwork (contracts, leases, deeds, closing statements etc)
- Manage property auctions or exchanges.
- Acquired new rental leads independently as well as from broker-generated leads.
- Screened rental leads and located listings that best match individual needs.
- Scheduled and accompanied clients on house and private condo showings.
- Collected feedback after tours to learn client preferences.
- Maintained regular communication with clients about application status
- Maintain and update listings of available properties.

## **CHINA RAILWAY 18<sup>TH</sup> BUREAU GROUP LLC - July2020 to February 2021**

Site Engineer & Water desalination plants UAQ

## **ECO FACILITY MANAGEMENT SERVICES AND Green Terra tech services**

FACILITY ENGINEER and Coordinator

### **TYPE OF WORK:**

- Responsible for all facility related task
- Ac maintenance
- Stone cladding of villas
- Interior fit out
- Maintenance of villas at Acacia Avenue Dubai
- Making a new sandwich panel
- Ceiling work, Tiling, plastering, Panting, Interlock work,
- Wall paper fixing, Maintenance of doors and windows
- Landscaping work. MEP work
- Hilton hotel maintenance work
- Rotana accommodation Al quoz 2
- Maintenance work

## **AL ARIF CONTRACTING CO. L.L.C. (DUBAI-UAE) - 2016 to AUG 2019**

SITE ENGINEER

### **TYPE OF WORK & RESPONSIBILITIES:**

- Raft foundation, isolated foundation, Structural and Finishing Work.
- Leading and managing a full team of Supervisors, Surveyors, Technicians, Labors and Subcontractors.
- Developing in-depth look-ahead schedules and ensures site activities are all coordinated to meet program requirements.
- Preparation of daily work program along with resources allocation detailed for site team.
- Ensuring availability of material, manpower and other resources in accordance to the work program and maintaining registers of them.
- Day-to-day management of the site, including supervising and monitoring the site labor force and the work of any subcontractors.
- Acting as the main technical adviser on a construction site for subcontractors.
- Preparing weekly and monthly site progress reports along with productivity analysis depicting the manpower and equipment utilization details.
- Monitoring the site progress and ensuring compliance to the approved Method Statement and Shop Drawing.
- Coordination and Liaison between the CIVIL and MEP teams.
- Efficiently organizing the plants and site facilities in order to meet agreed deadlines.
- Overseeing health, Safety and Environmental matters on site.

- Reviewing the vendors and subcontractors' invoices to ensure compliance/accuracy to the actual site work progress.
- Maintaining the quality of work and following all the tests specified in the specifications.
- Attending weekly technical and construction meetings with the project management and subcontractors.

**PROJECT: Construction of Residential Building Dubai**

- Client: Al Wasl
- Consultant: EC (Engineering Consortium Consulting Engineers)
- Main Contractor: AL Arif Contracting
- Status: Completed
- Description: Residential Building (1B+G+4+R) Ras al khor Dubai .

**PROJECT: Construction of Residential Tower Dubai**

- Client: DAMAC
- Consultant: AWAJ Consulting Engineers)
- Main Contractor: AL Arif Contracting
- Status: Completed
- Description: Residential Building (2B+3P+34+R) Jabel Ali Dubai.

**Languages:**

- Arabic
- English
- Hindi
- Urdu