Habeba Sarwat Shahda
Software Business Development Manager

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⌖ Sharjah - United Arab Emirates

DOB : 2 - 10 - 1998

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Valid UAE Driving License

Soft Skills

- Presentation Skills
- Leadership
- Team Work
- Communication Skills
- Public Speaking
- Customer Relation Management CRM
- Research & Development
- Business to Customers B2C
- Sales Management
- Sales Processes
- Customer Data Analysis
- Project Management
- Project Development
- Software Business Development
- Social Media - LinkedIn content creator
- MS Word and Excel
- MS PowerPoint

Courses

- Sales Foundations - Udemy
- Business Basics - Udemy
- Introduction to python - DataCamp
- Intermediate python - DataCamp

Education

Bachelor's Degree in Biomedical Engineering

Ajman University of Science and Technology

2016 - 2021

Experience

Business Development Manager

Syspos Managment and Consultations - UAE

A Making deals with new clients by scheduling for meetings to represent the advanced features of our Syspos POS system that develops the food industry and also makes our POS system covers all new requirements in the UAE market and what differ us from our competitors .. beside keep in follow up with the clients who's already dealt with Syspos POS system.
Syspos is a retail point of sale system covering all the fundamental processes involved in a retail business. It helps manage those conveniently and productively to help companies decrease their workload and increase efficiency.

Software Project Development

Coding lords software development - UAE

We develop high-quality software solutions to our customers.
We believe that each project requires a different approach, so we provide customized solutions that meet your specific needs.
Whether you're searching for a mobile app or website development company for your next project, let us help you make it happen.

Project Development

Blue PCB Electronics - UAE

Contacting graduates to receive their requirements related to their graduation projects and then submitting the project for them once it's done by the engineer, additionally responsible for the budget from the clients.