



WAFAA ARNOUS

Professional Summary :

Highly motivated and results-driven real estate agent with [3] years of experience in the industry. Committed to providing exceptional service to clients and achieving their real estate goals. Seeking a challenging position where I can utilize my skills, knowledge, and expertise to contribute to the growth and success of a reputable real estate agency.

Contact



00971-544356638



wafaaarnous7070@gmail.com



Nationality: SYRIAN



UAE residence visa

Education

*tourism services

An International Travel , fares and Ticketing (GDS- GALILEO AND AMADUESE SYSTEM) Diploma, AL GAD Institution (2008 - 2010)

*Financial/General Translation Course (DAMASCUS university) 2010 - 2011

language :

ARABIC



ENGLISH



CHINESE



Experience

● Real Estate Sales and Property Expert

REAL ESTATE SALES {FAM INVESTMENT} {SHARJAH - UAE }

MAR 2023 -TILL 2023

SALES AND MARKETING AGENT [CHAM HOLDING] - [DAMASCUS - SYRIA]

MAY 2020- DEC 2022

- Conduct market research and analysis to identify potential properties for clients.
- Assist clients in buying, selling, and renting residential and commercial properties.
- Collaborate with clients to determine their needs and preferences and provide expert advice on property valuation, pricing, and negotiation strategies.
- Develop and maintain a network of contacts in the real estate industry to facilitate property transactions.
- Create and implement effective marketing strategies to attract potential buyers and sellers.
- Coordinate property viewings, inspections, and appraisals, ensuring a smooth transaction process.
- Prepare and negotiate real estate contracts, ensuring compliance with legal and regulatory requirements.
- Provide ongoing support and guidance to clients throughout the buying or selling process.
- Stay updated on market trends, changes in real estate laws, and industry developments

- **OTHER EXPERIENCE :**

**SALES EXECUTIVE { FASHION STORE - TEIA BOTEIQ }
{DAMASCUS - SYRIA}**

2015 - 2020

**PUBLIC RELATION RESPONSIBLE [TRAVEL AGENCY - THE GOLDEN GROUP] -
[DAMASCUS - SYRIA]**

2010 - 2012

**HEALTH EDUCATION PROMOTER [HUMANITARIAN ORGANISATION - SARC] -
[DAMASCUS - SYRIA]**

2014 - 2022

**[sales and marketing] [cosmetics company/Mar Brazil]
[Dubai , UAE]**

JUNE 2023 TILL NOW

- **SALE IN RETAIL AND WHOLSALE PROTIEEN HAIR TREATMENT AND STRAIGHNER
{PROFISSIONAL USE} FOR SALONS AND DISTRIBUTER {online work} ...**

- **SKILLS :**

- Excellent knowledge of the local real estate market and industry trends.
- Strong negotiation and sales skills, with a proven track record of closing successful deals.
- Exceptional communication and interpersonal skills, with the ability to build rapport with clients and colleagues.
- Proficient in using real estate software and tools for property listing, market analysis, and customer relationship management.
- Detail-oriented and highly organized, capable of managing multiple tasks and priorities simultaneously.
- Ability to work independently as well as part of a team, with a strong work ethic and commitment to achieving results.

- **References:**

Available upon request

Thank you for considering my application. I look forward to the opportunity to discuss how my skills and experience can contribute to your real estate agency's success.