



Dilshodbek Anvarjonov

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LANGUAGES

English - Fluent
Russian - Conversational
Uzbek - Native

TRAININGS

Product training
Customer service
training Specialist
training Store Inventory
Management

Daily task
Time Management
Cashiering
Art of selling

SKILLS SUMMARY

Highly accomplished Sales Professional with over 5 years of experience and advanced in the UAE. Expertise in prospecting, customer relationship, sales cycle and sales closing principles. Results Oriented and decisive leader with proven success in Fashion sales. Solid Track of increasing sales, market share and profitability. Proficient Negotiator and customer service expert. Outgoing and resourceful with superior work ethic and communication abilities.

EXPERIENCE

Yas Properties

Ras-Al-Khamah, UAE

March 2023 - Ongoing

Position: Sales Consultant

- Make appointments with clients in order to show available units for rent and sale
- Negotiate with prospective buyers, sellers and tenants
- Understand clients requirements and offer them best possible units
- Negotiate with clients and close deal
- Attending new project launchings

Sacoor Brothers Fashion

Dubai, UAE

August 2015 till September 2019

Position: (Senior Sales Executive)

- Achieve monthly and yearly boutique turnover and KPI targets
- Propose goal for all sales associates and motivate team on daily basis
- Uphold company's customer service standards
- Focus on up-selling and cross-selling
- Represent the brand inside and outside of boutique
- Maintain customer relationships in order to build long term
- Always work on self and improve product knowledge

Al-Owais LLC

Dubai, UAE

November 2013 till January 2015

Position: (Sales Executive)

- Welcoming Customers and Assisting in well manner
- Promoter maximum sale of merchandiser by understanding customer needs
- Solid product knowledge and give all other aspects of customer service
- Cashiering
- Meet sales targets

KEY SKILLS

Problem solving

Team player

Excellent planning
and organizing

Action oriented

Able to work under pressure
in busy sharp environment

Able to stay focused
under pressure

INTEREST

Reading books

Traveling

Playing Football

SELF DECLARATION

I hereby declare that all that
above statements are true to
the best of knowledge and
belief. You can trust assured
that I will work with dedication
wholeheartedness towards
successful completion of the
task at hand.

EDUCATION

September 1999 – May 2008 Asaka 47th High School,
Andijan, (Uzbekistan)

September 2008 - May 2011 Andijan low and middle business collage
“Repairing automated systems”
(Uzbekistan)

September 2011-june 2012 Andijan Mechanical Institute
“Construction of Automobiles”
(Uzbekistan)

Certificates

- **Product Training Certificate by Sacoor Brothers Fashion (24 april 2016, Dubai)**
- **Best Seller of the months Certificate by Al Owais (February 2013, Dubai)**

PERSONAL DETAILS

Date of Birth: 23rd of May 1993

Nationality: Uzbekistan

UAE Driving License Holder with own car