



# ahmed zkarya

- sales representative
- sales associate

## Contact

ahmedzkarya19@gmail.com

+971523328659

United Arab Emirates, Dubai

## tourist visa

Valid Until : 25 - 10 - 2023

## Education

- **BACHELOR OF EDUCATION  
ARABIC DEPARTMENT  
ALEXANDRIA UNIVERSITY**
- **MIDDLE EAST OFFICIAL  
LANGUAGE SCHOOL  
ALEXANDRIA (GOVERNORATE)**

## Skill

- Proven track record in delivering and exceeding business sales targets
- Excellent business development skills to drive gains in revenue and profit performance
- Ability to determine client needs and seek pleasant resolutions
- Eager to learn new things for advancement.
- Excellent verbal and written communication skills to communicate in a clear, concise, understandable manner, and listen attentively
- Proficient with Microsoft Office (Word, Excel, PowerPoint)
- Fluent in English and Arabic
- fast learner and fast adapter

## Awards

Oct 2022 | Horus Jewelry  
**The Best Employee of the Month**

May 2018 | Delta Computer Supplies  
**The Best Employee of the Month**

## Profile

I am an experienced sales representative with a proven track record of success in developing new business and increasing sales. I have a strong background in customer service, and I am highly skilled in building relationships with clients and developing tailored solutions to meet their needs. I have a proven ability to generate leads, close deals, and drive sales, resulting in increased revenue for my employers.

## Work Experience

● march 2023- Present

Loloaa Company for perfumes and cosmetics - Alexandria Egypt

### Sales representative

- Determine customer needs based on personal features and other customer preference related factors.
- Acknowledge customers' needs in a friendly and helpful manner within 30 seconds of their entry into the area.

● 2022- 2023

Horus Jewelry - Alexandria Egypt

### sales associate

- Maintained the visual merchandising consistent with company standards, and ensured that product shelves are well-arranged and adequately stocked with products.
- Acted as brand ambassador to build strong and trusting relationships with VIP and new clients to ensure repeat business.

● 2018 - 2021

UpToDate store - alexandria egypt

### Sales representative

- Expanded the relationships with existing customers by continuously proposing solutions that meet their objectives.
- Addressed and resolved any issues and complaints faced by key clients.
- Acted as the main point of contact between key clients and internal teams.

● 2016 - 2018

Delta Computer Supplies - alexandria egypt  
customer service

- Developed trust relationships with a portfolio of major key clients to maximize the company's profits by strategically up-selling and cross-selling the products.