

Ahmad Souliman

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Objective: A dedicated and results-driven sales professional with 5 years of experience in Fashion Store. Seeking a challenging role where I can leverage my expertise in sales to drive revenue growth and exceed sales targets.

Professional Experience:**Fashion Store Owner (2015 - 2021) - Fashion Boutique, Damascus, Syria**

- Successfully launched and managed a fashion store, overseeing all aspects of business operations, including inventory management, customer relations, and sales strategies.
- Developed and maintained supplier relationships, ensuring high-quality and diverse product offerings.
- Leveraged social media marketing to increase brand visibility, leading to a 30% increase in annual revenue.
- Managed a team of employees, fostering a positive work environment and ensuring operational efficiency.

IT Specialist (2012 - 2015) - Technology Solutions, Damascus, Syria

- Provided technical support and troubleshooting for IT-related issues, both remotely and on-site.
- Collaborated with clients to identify their IT needs and delivered tailored solutions, resulting in high client satisfaction.
- Conducted regular system maintenance and upgrades to enhance system performance and security.

Education:

Bachelor of Science in Information Technology (2008 - 2012), Syrian Virtual University, Damascus, Syria

Skills:

- Sales Strategy Development
- Client Relationship Management
- Negotiation Skills
- CRM Software Proficiency (if applicable)
- Communication Skills

- Team Leadership

Languages:

- Arabic
- English

References: Available immediate to work.